

# **Digital Procurement Network**

Realize instant savings on items you purchase every day – plus tap into our network of hundreds of indirect spend savings options.

#### Fit for Any Segment.



Our solutions are tailored for operators of all types: independent and multiunit restaurants, casinos, hotels, healthcare, schools and more.

#### Name the Item. We Cover it.



Take advantage of our cost savings solutions to instantly reduce your costs and increase your profit margins on every imaginable item – from garlic to garbage bags.

### **Contracts With Top Food and Disposables Brands**



Buyers Edge holds contracts with over 350 manufacturers that you know and love. There's no need to switch products – unless, of course, you want to save even more!

### **Indirect Spend & Non-Food Savings**



Tap into a world of savings on our "Beyond Broadline" programs. Save big on uniforms, DirecTV packages, credit card processing, equipment services, and more.

### **No Need To Change Your Processes**



Simply provide Buyers Edge with your proof of purchase and we'll do the rest. You'll gain instant access to our rebate and discount contracts.

#### **Data-Powered Recommendations**



Want even more savings? Our artificial intelligence systems analyze your purchases and make recommendations that help boost your savings.

"Buyers Edge has been the most important relationship we have as a business"



# **Fresh Solutions**

Field to Table Produce Management. Reduce your costs, stabilize your prices, and build food safety and traceability into your produce supply chain.



**400**+
Premium
Growers

**\$6 Billion**Worth of Buying
Power

**60k**Foodservice
Partners Served

**125**+ Hand Picked Distributors

#### We are Produce procurement Specialists



Our teams provide in-person audits of the growing fields, distribution centers, and even our clients' walk-in coolers- all to ensure safe handling, storage, and usage of produce products

### We work with Your Distributor(s)



Change is disruptive. Our managed produce programs deliver savings and value without needing to switch distributors.

## **Price Stability**



Save 5%-10% on your produce purchases. As produce prices swing throughout the year, our prices maintain stability- allowing you to budget, order, and forecast more effectively.

## **Tech-Enabled Food Safety & Transparency**



Buyers Edge's produce technology lets you see real-time contracted prices, freight, and even management fees while giving you access to food safety audits, recalls and alerts.



# **Software Solutions**

We're using technology to transform the foodservice supply chain — delivering real-time data about your products, prices, and profitability.



#### **Price Verification**



 Audit 100% of contracted spend and keep overcharges under control. It's time to automate the time-consuming price verification process.

#### **Sourcing + Procurement**



Give your procurement teams the right tools to drive continuous improvement and savings. Track invoices, review contracts, manage RFPs and let our AI tools help identify savings suggestions.

## **Inventory + Compliance**



Minimize supply chain disruptions with daily inventory updates and see what every one of your locations is buying before they impact your operation.

## **Contract + Rebate Management**



Management: Organize and access all of your manufacturer and distributor contracts and rebates in one place to easily maximize your savings.

## **Commodity Market Reports + Alerts**



Commodity reports and alerts enable you to develop data-driven strategies to maximize profitability regardless of market conditions.

#### **Back Office Solutions**



A single source to manage food costs and automate back-office tasks. Recipe Costing, Inventory, AP Automation Accounting and Payroll are now available at your fingertips!



# **Supply Chain Management**

We handle every element of the supply chain. Tap into our expert procurement teams who are dedicated to lowering your food costs.



#### **Full-Service Supply Chain Management**



Leverage our industry expertise and full-service solutions to identify savings opportunities in your operation.

#### **Manufacturer Pricing**



Our contract experts negotiate directly with the manufacturer to secure, renew, and manage your manufacturer agreements- with a laser-focus on quality, consistency, and most importantly, the bottom line.

# **Distributor Relationships**



Negotiate and implement new Master Distribution Agreements with the distributor of your choice. We'll ensure that your operation receives the most favorable terms imaginable.

## **Supply Chain Management**



Customized strategies for supply chain challenges tailored to your unique concept and operational needs

# **Spend Intelligence**



We'll uncover savings potential that you never even thought of as we work alongside your team to secure contracts that maximize revenue and decrease operational costs.

# **Auditing**



We audit all pricing to confirm accuracy and chase after credits when discrepancies are found.